

## 1. General

Companies that participate in the Better Life label scheme (BLL) are obliged to pay a fee to the Better Life Label Foundation (BLLF). This fee covers the operational costs of the BLL. The following apply:

- The company type determines which participation fees apply;
- The company or chain size determines the amount of the fee;
- Multiple company types of the same parent company located at a single location (e.g. an abattoir and a processor) and companies with more than one BLL species of animal only pay one annual participation fee, namely for the company(type) for which the highest fee applies.

Table 1 lists the specific fees for your company.

Table 1 – Table of fees BLL 2023

<b>Fees BLL 2023</b> (30 Nov 2022)	Primary sector	Completely organic	Abattoir	Egg packing centre / Dairy company	Processor/ Chain manager	Retailer/Butchery/ Food service, Restaurant	Wholesaler 2B	Trader 2C
<b>One-off contribution to join scheme</b>								
Small company (0 – 10 fte)	–	–	€ 92	€ 92	€ 92	€ 92	€ 92	–
Medium sized company (10 – 15 fte)	–	–	€ 457	€ 457	€ 457	€ 457	€ 457	–
Large company (>15 fte)	–	–	€ 914	€ 914	€ 914	€ 914	€ 914	–
Fixed fee	–	€ 92	–	–	–	–	–	€ 92
<b>Annual fixed contribution</b>								
Small company (0 – 10 fte)	–	–	€ 365	€ 365	€ 365	€ 365	€ 365	–
Medium sized company (10 – 15 fte)	–	–	€ 1.827	€ 1.827	€ 1.827	€ 1.827	€ 1.827	–
Large company (>15 fte)	–	–	€ 3.655	€ 3.655	€ 3.655	€ 3.655	€ 3.655	–
Fixed fee	–	–	–	–	–	–	–	€ 365
<b>Variable contribution</b>								
Per calf	–	–	€ 0,3139	–	–	–	–	–
Per rabbit	–	–	€ 0,0032	–	–	–	–	–
Per cow	–	–	€ 1,1518	–	–	–	–	–
Per pig	–	–	€ 0,0849	–	–	–	–	–
Per broiler	–	–	€ 0,0012	–	–	–	–	–
Per spent laying hen	–	–	€ 0,0002	–	–	–	–	–
Per turkey	–	–	€ 0,0103	–	–	–	–	–
Per 360 eggs	–	–	–	€ 0,0131	–	–	–	–
Per 100 kg dairy	–	–	–	€ 0,0194	–	–	–	–
<b>Annual logo fee for sales to consumers</b>								
Smallest chain (0 – 10 branches)	–	–	–	–	–	€ 176	–	–
Very small chain (10 – 50 branches)	–	–	–	–	–	€ 1.058	–	–
Small chain (50 – 100 branches)	–	–	–	–	–	€ 2.643	–	–
Medium sized chain (100 – 350 branches)	–	–	–	–	–	€ 7.929	–	–
Large chain (>350 branches)	–	–	–	–	–	€ 16.740	–	–

## 2. Classification criteria

From 2022, in response to requests from the market, a classification class was added. This means that companies with 10 - 15 fte pay half the fee that applies to larger companies (>15 fte). The fees are listed in the table.

The annual logo fee paid by retailers, butchers and restaurants has been determined based on the number of branches since 2020. Food service companies can calculate their logo fee by dividing the number of branches by three and use this figure to determine the classification. These fees are also listed in the table.

The relevant situation of the business at the beginning of the year concerned (reference date 1 January of the year in question) is used to calculate the annual fixed fee and the annual logo fee. The date of joining the BLL scheme will be used as the reference date for participants who join during a year. Any mutations in the classification of a company after the reference date will only be taken into account in the fees that apply for following year.

### 3. Indexation

No indexation was applied in 2022. For 2023, an indexation of 4% has been applied.

### 4. Explanation

- A. Amounts stated exclude VAT.
- B. One-off fees and annual fees are due per company location that has BLL approval or certification (even if they are located abroad).
- C. Logistics service providers can be classified into different categories. The logistics service providers document (can be requested from the BLLF) shows which category applies to you.
- D. All fixed fees are due for payment annually at the beginning of the period for which they apply.
- E. For new applications, the first day of the new month (after application has been approved) applies as the start date for invoicing.
- F. The variable fees are calculated at the beginning of the year based on management statements for the previous year for abattoirs, egg packing centres and dairy produce companies, unless the BLLF has been notified about an adjusted estimate by the company. At the beginning of the calendar year, the fee due for the previous year will be settled based on a management statement for that previous year. A dairy produce company means a company that buys BLL milk from a dairy farmer (and then processes this milk into products).
- G. When terminating participation in the scheme, a reasonable term of notice of two months from the month in which notice was given shall be observed.
- H. If a participant has terminated their participation but subsequently reapplies to join the scheme, a one-off fixed fee will be charged again.
- I. Further details need to be finalised for companies that sell to consumers and are not one of the companies stated above (for example farm gate sales),
- J. A logo fee is currently being developed for companies that market a product with an independent brand<sup>1</sup> with a BLL logo. This fee will be introduced as soon as the details have been finalised.
- K. The BLLF reserves the right to deviate from the fees listed in this document in exceptional circumstances.
- L. In all cases not provided for by this overview, or where multiple interpretations are possible or lead to an exceptional situation, a decision will be made by the BLLF manager.

### 5. Additional information

Additional information about the participation fees, the invoices or the plans for the participation fees for 2023 can be found in the annex. Or you can contact [financien@sblk.nl](mailto:financien@sblk.nl).

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<sup>1</sup> A company with an independent brand is a company that markets a product with a BLL logo that cannot be considered to be a private label of one of the retailers. (Retailers already pay a logo fee for retailers for the use of logos on retailers' private label products )

## **Appendix Explanation of amended BLL fees 2023**

### **1 Explanation of amended one-off fee to join the scheme**

- The one-off fee to join the scheme in 2023 has been increased by 4% compared with 2022 to compensate for inflation.

### **2 Explanation of amended annual participation fee**

- The fixed annual participation fee in 2023 has been increased by 4% compared with 2022 to compensate for inflation.
- The fixed annual participation fee is not yet charged to participants who exclusively process or supply organic products. However, a fee may apply in the future.

### **3 Explanation of amended variable fees**

- The variable fees to join the scheme in 2023 have been increased by 4% compared with 2022 to compensate for inflation. The variable fees of last year were calculated by applying a percentage of 0.05015% to the price of a slaughtered animal, 360 eggs or 100 kg of dairy produce as referred to in the KWIN 2020-2021 manual with statistics on livestock husbandry. Products derived from dairy, such as cheese, are subject to a fee calculated by determining the weight of the share of milk in the product, after which the fee for milk is applied. The intention is that the companies concerned contribute an equal percentage of the economic value of their BLL products, so that each company has an equal financial burden.

### **4 Explanation of amended annual logo fee for sales to consumers**

- The annual logo fee in 2023 has been increased by 4% compared with 2022 to compensate for inflation.
- Retailers only pay a logo fee for the use of the BLL logo on their private label products.
- A retailer with multiple private label products only pays a one-off logo fee per year, for the private label product that is offered in the majority of its branches.
- When calculating the annual logo fee, an equal fee is applied per branch. This avoids giving large chains an advantage or disadvantage compared with small chains. For each classification an equal fee is applied per branch, applied to the median class.
- Food service companies can divide the number of branches/locations by three and use this figure to determine the classification and the corresponding fee.